REPRINTS AVAILABLE

Business History Review

Formerly: Bulletin of the Business

Historical Society, Boston

Vols. 1-43 and Gen. Ind. 1-30. Boston,

Mass., 1926-1969 paper \$749.00 Vols. 1-30 (in 15 units)* per unit paper \$ 25.00 Vols. 31-43 \$ 28.00 per vol. paper General Index \$ 7.00 paper General Index 28-30 \$ 3.00 paper

Vols. 1-24 reprinted in units as follows:

1/3(1926-29); 4/6(1930-32); 7/9(1933-35);10/12(1936-38); 13/15(1939-41); 16/18(1942-44); 19/20(1945-46); 21/22(1947-48); 23/24(1949-50).

Journal of Economic and Business History

Vols. 1-4(all publ.). Cambridge, Mass., 1928/29-1931/32.

cloth \$164.00 paper \$140.00 per vol. paper \$ 35.00

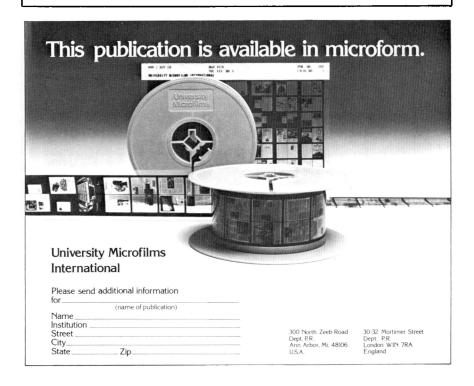
cloth \$923.00

Order from:

KRAUS REPRINT CO

A U.S. Division of Kraus-Thomson Organization Limited Route 100

Millwood, New York 10546



Newcomen Awards in Business History

For the best article published in the *Business History Review* during the previous year the Society will award a prize of \$300 and a scroll. For the best article published in the *Business History Review* during the previous year by a graduate student or a recent Ph.D. who has not published a book in business history, the Society will award a special prize of \$150 and a scroll. Criteria for selection include: originality, value, breadth, and interest of contibution, quality of research materials and methods, and quality of presentation

Winners will be selected by a panel of judges consisting of the editors and the members of the editorial board of the *Business History Review*, none of whom shall be eligible to receive a prize. The awards are administered by the editorial office of the *Review*. No special prize will be awarded in years when, in the opinion of the judges, no eligible article suitable for the prize was published, and no person may be awarded both prizes in any one year.

ANNOUNCING
THREE AWARDS
IN
BUSINESS HISTORY



PRESENTED BY
THE NEWCOMEN
SOCIETY
OF THE
UNITED STATES

Thomas Newcomen Book Award in Business History

The Newcomen Society of the United States, in cooperation with the Business History Review, will award in 1985 the eighth in a series of triennial prizes consisting of \$1000 and a scroll for the best book on the history of business published in the United States during the years 1982-1984. "Business history" is defined in its broadest sense to include not only the history of firms or industries, but books tracing interactions of businessmen, analyses of business philosophy or behavior, and studies of the adjustment of businesses and businessmen to their economic, political, and social environments. Criteria for selection will includé contribution to knowledge, depth of analysis, soundness of reasoning, clarity of style and organization, and general readability and format.

Judges for the 1985 award will be announced at an appropriate time by the Harvard Graduate School of Business Administration and the Newcomen Society of the United States.



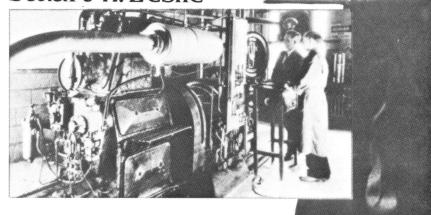
Blending imagination, a passion for problemsolving, and a feel for the marketplace, Charles F. Kettering invented not only the electric self-starter but also hundreds of additional ways to make cars better. This award-winning biography traces the long and colorful career of the Ohio farm boy who became the organizer and leader of General Motors' research division for nearly three decades. His story is both an important chapter in business history and proof that, even in the largest corporation, one man with an

"A superb specimen of business biography, portraying its hero, warts and all." —Business Week

entrepreneurial flair can make a difference.

BOSS KETTERING

Wizard of General Motors Stuart W. Leslie



Illustrated, \$19.95 at better bookstores or direct from

ECOLUMBIA UNIVERSITY PRESS

136 South Broadway, Irvington, New York 10533

Kikkoman

Company, Clan, and Community

W. Mark Fruin

Kikkoman is the oldest and one of the most profitable among Japan's industrial giants, and its three-hundred-year history is a lesson in successful adaptation to the complex, competitive international business arena. Mark Fruin places Kikkoman-producers of the most widely used soy sauce products in the world—in the social and economic context of modern Japan.

8 halftones, 16 line illus., 29 tables *Harvard Studies in Business History*, 35

\$33.00

The United Brotherhood of Carpenters

The First Hundred Years

Walter Galenson

The United Brotherhood of Carpenters was the largest union before the 1930s and the pioneer. In a book based on a vast sampling of archival materials—including union records, diaries, minutes of local and affiliate unions, and AFL and CIO primary sources—Walter Galenson details the reasons for the union's success.

Wertheim Publications in Industrial Relations \$25.00

Now in paperback

Managerial Hierarchies

Comparative Perspectives on the Rise of the Modern Industrial Enterprise

Edited by Alfred D. Chandler, Jr. and Herman Daems

"An important empirical and conceptual contribution to the growing literature on the institutional development of modern capitalism."

-Journal of Social History

Harvard Studies in Business History, 32 \$7.95 paper

Regulation in Perspective

Historical Essays

Edited by Thomas K. McCraw

A "fascinating group of historical essays... Readers of this journal should find this book irresistible."—Business and Society Review Division of Research, Harvard Graduate School of Business Administration \$8.95 paper

Harvard University Press

Cambridge, MA 02138