

ARTICLE

The Electoral Connection in Court: How Sentencing Responds to Voter Preferences

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(Received 14 December 2020; Revised 26 October 2022; Accepted 06 December 2022)

Abstract

Do elected judges tailor criminal sentences to the electorate's ideology? Utilizing sentencing data from North Carolina's Superior Courts—which transitioned from statewide to local elections in 1996—we study whether judges are obliging to voters' preferences. We find some evidence of responsiveness: judges from liberal districts were more lenient, while those from moderately conservative districts assigned harsher sentences. Judges from increasingly conservative districts did not change their sentencing patterns, which leads to lower re-election rates. These findings suggest that judges adapt their behavior to retain office, or else they are held accountable by the public.

Keywords: Judicial Behavior; Trial Courts; Electoral Institutions; Sentencing; Responsiveness

It is common across the American states for judges to be elected. Only 11 states do not hold any trial court judicial elections,¹ leaving thousands of judges across the remaining states subject to various public accountability mechanisms. These range from infrequent retention elections to partisan primaries and general elections. To that end, a great deal of research has addressed the extent to which local and state judges are responsive to their constituents' preferences (e.g., Hall 1987; Huber and Gordon 2004; Hanssen 2004; Brace and Boyea 2008; Choi, Gulati, and Posner 2010).

Much of the existing literature on judicial accountability focuses on the nature of selection: appointive vs. elective, partisan vs. nonpartisan, competitive vs. retention, etc. (e.g., Taylor 2021; Badas and Stauffer 2019; Canes-Wrone, Clark, and Park 2012). Our study focuses, instead, on how trial court judges respond to changes in their

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¹According to the Brennan Center for Justice, as of 2022, these states are Connecticut, Delaware, Hawaii, Maine, Massachusetts, New Hampshire, New Jersey, Rhode Island, South Carolina, Vermont, and Virginia. See: https://www.brennancenter.org/judicial-selection-map.

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constituencies. When an incumbent judge's geographic constituency changes, does sentencing behavior conform to the new electorate's preferences? We also examine whether—in subsequent elections—the public punishes judges who are not responsive. If judges do not conform their sentencing behavior to their new constituents' preferences, then the judges: (1) might have an incentive to retire or (2) could be punished at the ballot box.

Our study exploits a change in the electoral rules that govern trial court judicial elections in North Carolina. Up until 1996, North Carolina (N.C.) Superior Court judges had been elected in statewide races. Reforms under the label Bill 41 localized Superior Court elections into 46 district-level competitions. We examine the degree to which judges exhibit responsiveness to local voters using 135,481 case-level terminations resulting in incarceration before and after the Bill 41 electoral reforms.²

Our results—which are conditional on the relative ideological polarization of each district—suggest that Bill 41 induced accountability to the narrower, district-level constituency among *some* of North Carolina's judges. Cumulative distribution plots show that judges across liberal and conservative districts assign noticeably different sentences after Bill 41. Our regression analyses—controlling for judge-level characteristics through fixed effects—reveal similar results. First, districts that closely approximate North Carolina's mean ideology do not yield a change in judicial behavior. Second, judges tend to sentence more leniently when assigned to districts that are increasingly liberal. Third, judges assigned to conservative-leaning districts—those that are ideologically adjacent to the statewide mean ideology—sentence more punitively. Fourth, and surprisingly, districts that are considerably more conservative relative to the entire state do not show responsive sentencing behavior.

Despite the asymmetry of our results, further analysis shows that the electorate will still have its say; we find that unresponsiveness leads to electoral punishment or preemptive retirement. Those relatively unresponsive conservative judges—those who respond least to their narrower constituencies introduced by Bill 41—are more likely to end their judicial service sooner.

Electoral incentives for judicial behavior

Elections are meant to induce responsiveness to public preferences. That much has been clear in political science at least since the days of Miller and Stokes (1963), Fenno (1978), and Mayhew (1974). The electoral connection is concisely captured in the oftrepeated theorem that United States (U.S.) Members of Congress are "single-minded seekers of reelection," and that their "reelection quest establishes an accountability relationship with an electorate" (5–6). Indeed, scholars have provided extensive evidence regarding electoral accountability; candidates for public office adjust their platforms to suit the electorate's interests and, once elected, avoid making decisions that may elicit future rejection at the ballot box (e.g., Besley and Coate 2003; Barro 1973; Ferejohn 1986; Besley 2006; Bartels 1991; Glazer and Robbins 1985).

This line of inquiry is well entrenched in the state judicial politics literature, where scholars have persistently examined how various institutions provide different incentives for judicial actors to conform to public opinion. From Hall's (1987;

²We also employ a structural approach for judges' sentencing behavior to account for the selection processes determining which cases are settled and which result in a conviction at trial (Silveira 2017).

1992) pioneering work, which establishes theoretical arguments and empirical evidence regarding the electoral incentives judges face in terms of public preferences, scholars have expanded their examinations of how judicial behavior systematically varies with institutional rules. These include variations across states with regard to: (1) selection mechanisms—in terms of, merit selection (e.g., Hall 2001; Goelzhauser 2018), initial election (e.g., Bonneau 2006; Gill and Eugenis 2019), and retention elections (e.g., Hall and Brace 1999; Holmes and Emrey 2006); (2) partisan signals to voters (e.g., Bonneau and Cann 2015; Canes-Wrone, Clark, and Kelly 2014; Badas and Stauffer 2019); and (3) salience of legal policy areas (e.g., Canes-Wrone, Clark, and Semet 2018; Carson et al. 2011).

Our study focuses on competitive elections for state trial court judgeships. Many prior studies of judicial responsiveness focus on state courts of last resort, given their policy impact on salient issues like capital punishment and abortion (Canes-Wrone et al. 2012; Canes-Wrone et al. 2014). Still, trial court judges face similar electorally induced incentives, especially in terms of criminal sentencing—a salient issue on which the public holds "well-defined policy preferences" (Cann and Wilhelm 2011); increases in public punitiveness over the last half century have corresponded to higher incarcerations rates across the United States (Enns 2014). But evidence remains mixed regarding what institutions tend to incentivize higher levels of judicial responsiveness among trial court judges.

For example, Gordon and Huber (2007) use Kansas's district-level variations across partisan-contested and nonpartisan retention elections to provide evidence of greater punitiveness among judges elected in partisan systems. Lim (2013) finds evidence that sentencing is considerably more heterogeneous among Kansas judges who rely on partisan signals in their re-election efforts, as compared to those judges facing retention elections, who must signal voters with their sentencing behavior. Looking at cross-state variations in sentencing, Taylor (2021) finds that trial judges facing retention and nonpartisan elections tend to be marginally more punitive than those who face partisan elections. Electoral incentives are also temporally conditional, where length of term offers the strategic judge an opportunity to conform to public preferences differently over time. Huber and Gordon (2004) find that trial judges sentence criminals more punitively as elections approach. Judicial incumbents -across the partisan divide-avoid instances of perceived underpunishment as public and media attention increases with proximate elections. Our research contributes to this line of inquiry by examining how trial court judges change their sentencing behaviors in response to their state's new electoral rules.

This research also examines the effect of constituency size on judicial responsiveness. Scholars have noted the empirical norm that incumbent vote shares tend to be decreasing as the size of the electorate increases e.g., Hogan 2004. And those regularities hold in judicial elections, as several notable state court studies consider the effect of district-level vs. statewide constituencies. Hall and Bonneau (2006) find that state high court partisan elections centered in districts rather than statewide elections result in fewer challengers than: (a) nonpartisan district elections or (b) partisan statewide elections. Streb and Frederick (2009)—studying variations across states in whether intermediate appellate judgeships are selected on statewide or district-level ballots—find that district-level elections are less competitive, decreasing the likelihood of a challenger. At the same time, the literature suggests that district-level competitions lower the cost of candidate entry. In particular, scholars identify this regularity in the context of congressional redistricting, where district maps offer

incentives for challenger entry (e.g., Carson et al. 2011; Williamson 2019). We believe our research is among the first to examine how judges respond to being assigned to localized constituencies after previously being elected in statewide competitions.

North Carolina's institutional changes in Bill 41

This study examines judicial responsiveness among North Carolina's Superior Court judges—the state's main trial court with jurisdiction over felony cases, civil cases involving more than \$10,000, and misdemeanor cases appealed from North Carolina's District Courts.³ On August 2, 1996, North Carolina ratified Bill 41, which changed the electoral institutions used to select Superior Court judges. Prior to Bill 41, judges: (a) competed in statewide elections and (b) rotated across the state's 46 districts.⁴ After Bill 41, Superior Court elections localized into districts. Since Superior Court judges serve 8-year terms, every judge serving during the passage of Bill 41 in August 1996 would be up for re-election at some point between the 1996 and the 2002 judicial elections, depending on when their 8-year term expired.

Legal commentary and analysis around this time suggest that North Carolina policymakers wanted to enhance the electoral connection for judges. Leading up to the introduction of Bill 41 in North Carolina's General Assembly, scholarly debate discussed how different selection mechanisms—including merit selection with retention elections—might achieve varying degrees of responsiveness to voters (e.g., Rosch and Rubin 1987; Helms 1987). One policy research memo discussed that, over the recent decades, "the nature of [North Carolina] judicial elections made it difficult to identify any real issues and any real reasons for ousting an incumbent judge" (Grimes 1997, 2287). While part of this stems from the Democrats' dominance of North Carolina politics for the better part of the twentieth century, (2314) notes that the emergence of genuine two-party competition in the 1980s—along with relaxed campaign and election rules—helped to resolve "past problems with voter apathy in North Carolina's judicial elections."

Bill 41 also instituted a second electoral reform, which would take effect in later elections: *primary* elections in 1998 and later would be nonpartisan. When more than two individuals seek the same judicial office, a nonpartisan primary clusters candidates of all partisan affiliations to run in a single "jungle" or "top-two" primary. In effect, this allows for two candidates of the same partisanship to run against one another for the same office in the general election, while the voters do not have a partisan signal across contests.⁵

³Superior Court criminal trials require a 12-member jury, whose verdict convicts the defendant or not. Judges determine a punishment as constrained by a set of structured sentencing guidelines, which consider the severity of the crime and the defendant's criminal history. The sentence may include incarceration, probation, community service, or alternative penalties. Plea bargains that meet the above criteria likewise terminate with a Superior Court judge.

⁴Though judges faced a statewide electorate, they served in district-based seats. The N.C. Constitution mandates judges to rotate across districts—rotations that occurred roughly every 6 months.

⁵During its 2017–2018 session, the North Carolina General Assembly again reformed the selection procedures for the state's Superior Court judges. In Session Law 2017-3—titled "An Act To Restore Partisan Judicial Elections For North Carolina Superior And District Courts"—legislators reinstated partisan primary and general elections. The law's text can be found here: https://www.ncleg.gov/EnactedLegislation/Session Laws/HTML/2017-2018/SL2017-3.html. See also: https://www.brennancenter.org/judicial-selection-map.

While the 1996 election remained a partisan competition, North Carolina's eventual change to nonpartisan primaries in 1998 poses a threat to our inferences. Our goal is to study the effect of imposing district-level elections in 1996. While nonpartisan and partisan elections differ in the information given to voters, prior scholarship provides empirical evidence that voters are sophisticated enough to perceive partisanship without labels at the ballot box (e.g., Bonneau and Cann 2015). Those findings might help to ameliorate any concerns we have about sequential, contaminating institutional changes. Even more, our identification strategy is driven by incumbents who were elected in 1996 or earlier under partisan labels, suggesting that those judges have a preexisting partisan reputation with voters.

Expectations for judicial responsiveness

Our research examines trial judges' substantive behavior vis-à-vis criminal sentencing, and how those choices might correspond to local preferences. As states have changed judicial selection mechanisms to induce varying degrees of public accountability, scholars continue to focus on the degree to which trial court judges are attentive to their constituents' preferences. North Carolina's judicial reforms in the mid-1990s are particularly ripe for such an endeavor, as the geographic narrowing of judicial electorates following Bill 41 alters the incentives trial judges face. In particular, Bill 41 changed North Carolina's trial court judicial elections from statewide to district-level constituencies. Given a variety of considerations, we develop expectations for how these electoral changes might impact the choices judges make.

We identify three realistic possibilities for what these electoral changes might mean for criminal sentencing. First, a judge—in anticipation of changes in the electorate—might always assign more punitive sentences in order to satisfy voters and deter negative media and interest group attention. This would be consistent with existing evidence of judicial accountability, especially in low-information retention elections (e.g., Huber and Gordon 2004; Canes-Wrone et al. 2018). Second, judges' policy preferences may be strong enough that sentencing behavior would not systematically vary in response to changes in the electorate. Third, judicial sentencing could be a dynamic, strategic process, whereby judges attempt to retain office by tailoring their sentences to the preferences of their voters.

We believe the third possibility is most likely at play in North Carolina's Superior Courts following the electoral reforms. That is, the incentives created by localized elections tend to push judges toward responsiveness because local voters now can focus their attention on local judgeships. Electoral change incentivizes office-seeking and office-retaining judges to defer to their constituents' preferences; judges assigned to liberal districts will sentence criminals more leniently, while judges assigned to conservative districts will sentence more punitively. As judges' district-level electorates are increasingly ideologically polarized, we expect to observe corresponding increases and decreases in judges' punitiveness. Judges assigned to moderate districts—that is, those districts approximating the state's mean ideology—should maintain their prior sentencing practices, as they had previously been elected by voters statewide. Finally, we believe those judicial actors who do not respond to their new constituents will lose re-election or opt not to continue their service on the Superior Court.

Existing studies of district size in judicial elections suggest countervailing pressures on incumbent judicial officeholders. On one hand, smaller districts tend to yield

larger vote margins for incumbents compared to larger or statewide districts. On the other hand, smaller districts lower the cost of candidate entry and increase constituent attention on incumbent officeholders. We believe this last point is particularly important following an institutional change, as took place with Bill 41 in North Carolina. Furthermore, scholars also examine how interest groups and media impact constituents' perceptions of incumbent officeholders. Localized elections, which are typically low information, might decrease the efficacy of outside groups in attracting the public's attention to incumbent judges as compared to statewide judicial races. Still, Bill 41 simplifies the informational environment for voters, who—after 1996—only vote for judicial candidates in their home districts. Indeed, the institutional change gives voters the simpler task of voting for one judicial representative at the local level, and—in so doing—likely increases voters' attentiveness to those judges in the elections immediately following the electoral reform.

While we expect the choices judges make to tend toward responsiveness, we anticipate several reasons why some judges may be unwilling to acquiesce to local voters' preferences. First, some judges may desire electoral or appointive promotions within or outside the state judiciary—ambition that requires attention to a broader constituency (e.g., Nelson 2014; Budziak 2013; Jensen and Martinek 2009). Second, judges have sincere policy preferences, and significant deviations from those preferences decrease a judge's overall utility (e.g., Brace, Hall, and Langer 1998). Third, some judges may have realized that—after Bill 41—their electoral prospects were dim, and therefore decided not to cater to local voters. Fourth, trial court judicial behavior is intricately related to prosecutorial behavior and discretion—a consideration that we directly address below.

Measuring sentencing & district preferences

We expect that North Carolina's judges will strategically defer to their district voters' preferences in terms of criminal sentencing. To provide evidence of electoral responsiveness, we require measures of: (1) a judge's sentencing behavior before and after the electorate change and (2) local-level preferences. These components of our expectations map onto our outcome variable, which captures case-level sentencing decisions, and our primary explanatory variable, which approximates the post-Bill 41 district-level preferences. We begin by discussing our outcome variable.

Outcome variable: Sentencing decisions

To measure a judge's sentencing, we utilize incarceration sentences assigned to an individual defendant in a given case. Because our expectation centers on the effect of institutional change on judicial sentencing, we employ case-level terminations both before and after Bill 41's passage in August 1996. We obtained a full database of sentencing data from the North Carolina Administrative Office of the Courts. These data comprise every case filed at the North Carolina Superior Courts from January 1995 to October 2010. From these cases, we keep in our sample those in which: (a) the defendant was found guilty and (b) incarceration was a component of the sentence. Each case includes detailed information on case disposition, charged offenses, and characteristics of the defendants. In total, our data include 135,481 case-level terminations. We provide an overview of these data in Table 1 below.

Table 1. Descriptive Statistics—Incarceration Convictions

Distribution of cases by outcome				
Method of disposition	Observations	Frequency (%)		
Plea bargain Trial Total	127,393 8,088 135,481	94.03 5.97 100		
Date of disposition	Observations Frequence			
Prior to Bill 41 After Bill 41 Total	4,950 130,531 135,481	3.65 96.35 100		
Distribution of cases by severity of the charge				
Method of disposition	Observations	Frequency (%)		
Felony Other Total	121,222 14,259 135,481	89.43 10.57 100		
Defendant's characteristics				
	Observations	Frequency (%)		
African American Hispanic Female	80,733 3,588 10,197	59.59 2.65 7.53		
	Mean	Standard deviation		
Age (years)	30.85	9.94		
Sentences' length by conviction method (months)				
	Mean	Standard deviation		
Trial convictions Settlement convictions	91.25 23.48	134.27 42.76		

Note: This table, which is based on data from the North Carolina Administrative Office for the Courts, refers to criminal cases decided at the North Carolina Superior Courts from January 1995 to October 2010. We exclude from the sample all homicide cases, as well as cases with missing information on any of the following: the sentence assigned, the method of disposition, the main charged offense or the defendant's age, gender or race/ethnicity.

As we summarize in Table 1 below, cases in our outcome variable can be terminated through: (1) judge-assigned sentences or (2) judge-approved plea bargains. We include both for purposes of our outcome variable. First, judge-assigned sentences occur after jury or bench trial convictions using North Carolina's structured sentencing system. The system requires the judge to choose a sentence from a predetermined range, which depends on: (a) the severity of the offense and (b) the offender's previous criminal record—variables for which we also control in our models. The sentence may generally consist of incarceration time or alternative punishments such as probation. We exclude homicide sentences due to the difficulty of putting capital sentences on a single dimension with prison terms. Additionally,

⁶The judge only sets a minimum incarceration length. The maximum length is determined according to a formula and is roughly 120 percent of the minimum (see Silveira (2017) for details).

capital sentences are rare enough across districts, thus making it challenging to include as a dependent variable. Although the system imposes constraints on the choices of judges, it still leaves considerable discretion for the assignment of sentences. For example, an offender with no prior criminal history who is convicted of assault with a deadly weapon with the intention to kill may be sent to prison or be assigned an alternative punishment (e.g., probation). If the judge decides to assign incarceration time, the minimum sentence length ranges from 15 to 31 months. 8

Second, our outcome variable also includes sentences determined by plea bargains, an empirical approach that is consistent with existing models of judge sentencing (e.g., Gordon and Huber 2007; Huber and Gordon 2004). As it happens in all American states, the vast majority of the cases are terminated through negotiated guilty pleas, which we observe in the topmost section of Table 1. Consistent with a well established literature in law and economics, we contend that bargaining operates under the shadow of the judge—that is, the defendant and the prosecutor negotiate, taking into consideration the harshness of the sentence to be assigned in the event of a conviction at trial (Elder 1989; LaCasse and Payne 1999; Kuziemko 2006; Boylan 2012; Bonneau and McCannon 2019). Hence, the judge's expected sentencing behavior also affects cases decided by a plea bargain, although the effect is indirect. In our regressions, we include an indicator variable for bargained cases, along with dummy variables for the judge in each terminated case. ⁹

In addition to detailing our outcome variable in terms of method of disposition, Table 1 also presents summary statistics among cases that resulted in incarceration. Importantly, we detail the time of trial court disposition—that is, pre- and post-Bill 41. Approximately 3.65 percent of dispositions—or 4,950 cases—occur prior to Bill 41's enactment. While some judges in our data enter judicial service after Bill 41's enactment, the causal identification of the effect of interest stems only from those judges who are in service both before and after the electoral reform. We include judges who enter after Bill 41 due to power concerns. This helps with the estimation of important control variables, which correlate with our outcome variable. We provide further discussion regarding our control variables in our Model Specifications section below.

 $^{^7\}mathrm{The}$ literature on state courts generally finds a higher degree of judicial responsiveness to the public in death penalty cases (Brace and Boyea 2008), especially in nonpartisan elections (Canes-Wrone et al. 2014). By excluding these cases where responsiveness should be higher, we are creating a more challenging test for our expectations.

⁸We could not consider in the analysis cases in which it is not specified whether or not the offender was incarcerated, as well as cases where incarceration time was assigned, but the minimum sentence is not reported. Sentences in multiple-count cases may be either consecutive or concurrent. We don't have this information in the data. In the analysis, we assume that all sentences are concurrent.

⁹To identify each judge, we use the annual editions of the North Carolina Manual to organize a complete list of Superior Court judges active in each year of our analysis. In the sentencing data, judges are only identified by their initials. In most cases, three initials are used. We match such initials to the full names of the judges as reported annually in the North Carolina Manual. In the period comprised by the sentencing data, only two pairs of judges had the same three initials. Cases decided by these judges were excluded from the data. We also excluded all the cases in which the judge was either identified by less than three initials or not identified at all.

 $^{^{10} \}mbox{Table A.4}$ in Section A.4 of the Online Appendix contains additional summary statistics before and after North Carolina's institutional change.

Table 1 also details additional breakdowns of case types across our outcome variable. These include charged offense, defendant characteristics, and average sentence length across method of disposition. The population of cases includes many more male than female defendants. White and African American defendants appear in similar proportions and represent most of the cases, and the average defendant age is 30.84 years.

Explanatory variable: Electorate's conservativeness

As we summarize in Table 2, our primary explanatory variable is an approximation for district-level preferences on sentencing. Our variable measures the conservativeness of each district to which a given judge was assigned. Our ideal explanatory variable would directly measure district-level punitiveness among voters—how harsh a judge's constituents would like sentences to be. While scholars have developed national- and state-level punitiveness measures (e.g., Neill, Yusuf, and Morris 2015; Enns 2014), we are unaware of localized measures regarding voter preferences on criminal justice issues. As such, we believe our conservativeness measure sufficiently captures what judges perceive from their constituents.

To measure each district on the liberal-conservative continuum, we utilize the two-party vote in the 2000 U.S. presidential election. Presidential voting outcomes are readily available at the precinct level for the 2000 election, which allows for an almost exact matching with the judicial districts across our data. Using the statewide two-party vote, we measure district conservativeness as the district-level

Table 2. Descriptive Statistics—District Conservativeness

District conservativeness (%)			
Mean	54.33		
Median	56.40		
Min	19.28		
Max	70.17		

	Judges by district conservativeness—full sample	
	Observations	Frequency (%)
Conservative [†]	74	39.36
Liberal ^{††}	114	60.64
Total	188	100

	Judges by district conservativeness—judges active in 1996	
	Observations	Frequency (%)
Conservative [†]	39	41.94
Liberal ^{††}	54	58.06
Total	93	100

Note: This table contains information on our measure of judicial district conservativeness, the Republican vote share in the 2000 presidential election. We obtained vote share data from the North Carolina Board of Elections. †. Republican vote share above 56.47% (statewide vote share). ††. Republican vote share below 56.47%.

¹¹The North Carolina Board of Elections makes election results available on its website.

Republican vote share—those votes cast for then-Governor George W. Bush—in the 2000 election.

There are 66 judicial districts represented by at least one judge. Vote shares for Bush in the 2000 elections lie between 19.28% and 70.17%. The unweighted mean of vote shares for Bush across districts is 54.33%. As a basis for comparison, the statewide vote share for Bush was 56.47%. Thus, voting records for the 2000 presidential election indicate a high variance in the preferences of the electorate across districts. We welcome the high variance in district-level preferences, as it helps to identify whether judges with different electorates react differently to their constituents following the passage of Bill 41.

We define a judge's district as conservative if its Republican vote share in the 2000 presidential election was greater than 56.47%, the statewide vote share. Otherwise, we classify a district as liberal. We argue that this approach, and the one we take in our regression analyses further below, allows us to capture how conservative or liberal a district is relative to the entire state. Table 2 presents the distribution of judges in the sample according to their districts' conservativeness. There are 188 judges in the whole sample. When all such judges are accounted for, those from liberal districts constitute a majority (60.64%). The distribution is very similar if we only consider the 93 judges in activity in 1996, when Bill 41 was approved.

Electorate's preferences and sentencing decisions

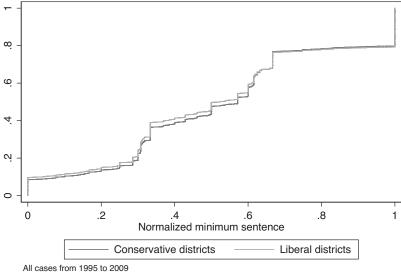
As a first endeavor toward examining our responsiveness hypothesis, we consider several baseline comparisons before and after Bill 41. Figures 1, 2, and 3 illustrate how judges diverge in sentencing behavior after Bill 41. Once judges are assigned to particular districts, we observe sentences that are more tailored to the exhibited policy preferences of those district-level voters.

Cross-sectional comparison

Figure 1 depicts the cumulative distribution functions of the incarceration sentence length assignments by judges from liberal and conservative districts in all years in the

¹²We employ the 2000 election results across our data from 1995 to 2010. While we acknowledge that district-level preferences change over time, we opt for then-Governor Bush's vote share for several reasons. First, the 1992 and 1996 elections are distinctive due to Ross Perot's candidacy; he won 13.7 percent of the statewide vote in 1992 and 6.68 percent in 1996. Third-party candidates in 2000 won just over 0.7 percent of the statewide vote. The 2004 and 2008 presidential elections had similarly small vote shares for third-party candidates. Second, the 2000 Republican county-level vote share correlates strongly across the 1992, 1996, and 2004 elections, at 0.88 or higher. Third, the 2000 race is the only election among the four that did not have an incumbent president seeking re-election. As such, the 2000 election data would eliminate any incumbency advantage between the candidates, suggesting the election, in principle, is more competitive and therefore is a more accurate reflection of voters' preferences. Fourth, and finally, our approach employs the statewide mean vote share to calculate districts' relative liberal or conservative position. In turn, we believe—to the degree that the state evolves similarly over time—our measure should continue to indicate local preferences relative to the statewide mean.

¹³Table A.3 in Section A.3 of the Online Appendix presents an alternative cutpoint for determining liberal and conservative districts. Labeling those districts with 50% and higher for Bush's vote share as conservative, and those below as liberal, we find substantively and statistically similar results.



Cumulative distribution function – whole sample

Figure 1. Assigned Sentences' Length—Judges from Liberal and Conservative Districts.

sample. The x-axis plots the normalized sentence. ¹⁴ The figure reveals that judges from liberal districts tend to assign sentences in the most lenient range of the scale (less than 1/3) more often than their counterparts from conservative districts. The latter group of judges assigns relatively more sentences in an intermediate range (from 1/3 to 2/3). Both groups of judges assign sentences in the harshest range (from 2/3 on) with similar frequency. A two-sample Kolmogorov-Smirnov test rejects the null hypothesis of equality of the two CDFs at a confidence level of 1%.

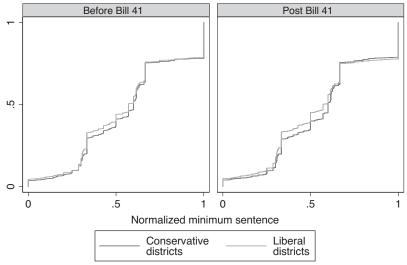
Reaction to Bill 41

Figure 2 shows similar CDFs. This figure only considers judges that were serving at the time Bill 41 was approved. The left-hand plot depicts cases disposed by judges from liberal and conservative districts before Bill 41's passage. The right-hand plot depicts cases disposed by the same two groups of judges after Bill 41's passage. The distinction between the two groups of judges is not very clear in the period prior to Bill 41 (left) but becomes more evident after (right). Judges from conservative districts start assigning sentences that are harsher than the ones chosen by judges from liberal districts. It is worth noticing that the CDFs in the right-hand side of Figure 2 are similar to the ones in Figure 1. Figure 2 thus suggests that judges responded to the change in the preferences of their electorate caused by Bill 41.

A more detailed examination of the data—however—reveals that the relationship between voters' preferences and judges' behavior is not as simple as the previous

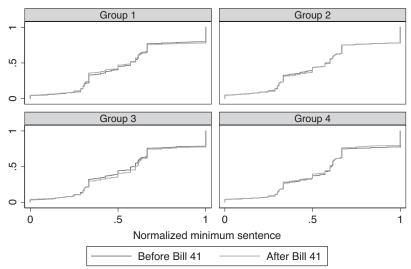
¹⁴To compute the cumulative distribution functions, we normalize each sentence, so that it equals zero if it is the lowest possible sentence under the structured sentencing guidelines and one if it is the maximum possible sentence. The normalization also holds for the few sentences assigned outside of the guideline bounds, so that such sentences are censored.

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Cases from 1995 to 1997 decided by judges serving at least since 1996 Cumulative distribution function

Figure 2. Reaction to Bill 41—Judges from Liberal and Conservative Districts.



Cases from 1995 to 1997 decided by judges serving at least since 1996 Cumulative distribution function

Figure 3. Reaction to Bill 41—Four Groups of Judges.

paragraphs suggest. Figure 3 separates judicial districts into quartiles, from least to most conservative (i.e., lowest to highest level of support for Bush in the 2000 election). The figure depicts CDFs of assigned incarceration time before and after Bill 41's approval within each quartile, revealing an interesting pattern. Judges in the first quartile become more lenient after Bill 41's passage, while judges in the third

quartile assign harsher sentences. Judges in the second quartile—who are elected by districts roughly as conservative as the whole state—seem to be less affected by the passage of the bill. All these effects are consistent with our expectations and with our observations in Figure 2. But judges in the fourth quartile, who have the most conservative districts, appear not to change their sentencing behavior at all after Bill 41.

A variety of confounding factors can make our simple analysis of histograms misleading. Taking from these figures some general impression of how judges reacted to Bill 41, our next section investigates the effects of Bill 41 in a more rigorous manner.

Empirical analysis

To expand on the descriptive evidence we found in the figures above, this section utilizes several difference-in-difference models to examine what changes in judges' case-level sentencing behaviors occur following Bill 41, which assigned judges to specific districts.

Measuring district conservatism

As we discussed in our explanatory variable section above, our expectations require us to measure more than the dichotomy between liberal and conservative districts. To evaluate the impact of Bill 41 on sentencing behavior, we begin by defining a measure of the preferences of the judge's post-Bill 41 district electorate by each case *i*. Again, we utilize an approximation of punitiveness preferences using the district-level 2000 U.S. presidential election Republican vote share. The statewide Republican vote share in that election was 56.47%. We define the following two variables:

Liberal_i = max
$$\{0.5647 - \text{District Conservativeness}_{i}, 0\}$$

and Conservative_i = max $\{\text{District Conservativeness}_{i} - 0.5647, 0\},$ (1)

where *District Conservativeness*_i is the Republican vote share in the district of the judge in charge of case *i*. The variables *Liberal*_i and *Conservative*_i separately capture the distance from the statewide center in the liberal-conservative spectrum for liberal and conservative districts.

Model specifications

To evaluate the impact of Bill 41 on sentencing behavior, we then estimate the following specification:

Sentence's Length_i =
$$\alpha + \gamma_C$$
 Conservative_i * Bill $41_i + \gamma_L$ Liberal_i (2)
* Bill $41_i + \delta$ Bill $41_i + \lambda_{\text{judge}_i} + \beta X_i + \epsilon_i$.

The dependent variable *sentence* is the log of the assigned sentence length. *Bill* 41 indicates if the disposition of case *i* took place after the bill's ratification, which we

interact with our variables for district-level preferences: $liberal_i$ and $conservative_i$. The variables λ_{judge_i} are judge-specific dummies, which we include in place of a direct measure for judicial preferences. The vector X_i is a series of controls, which include a full set of dummies for the charged offense severity, as defined by North Carolina for the purpose of delimiting judicial discretion under structured sentencing. We regard these severity measures as reasonable approximations for case salience, where higher severity increases the likelihood of heightened media and public attention. Other controls in X_i include several defendant characteristics: ethnicity, gender, previous criminal history, age, and age squared. We also include dummies indicating the year of disposition and the county of prosecution of the case. Finally, we include a dummy indicating whether the case was resolved by plea bargain. In our regression analysis, we only consider cases in which incarceration time was assigned.

The coefficients γ_C and γ_L are the main parameters of interest. A positive value for γ_C and a negative one for γ_L indicate that the sentencing behavior of Superior Court judges tends to correspond to the desires of their voters after the passage of the bill. Therefore, positive (negative) estimates for γ_C (γ_L) are consistent with the hypothesis that judges are responsive to the electorate's preferences. We also estimate the following specification, which allows for nonlinearities in the effects of the interactions between the passage of *Bill 41*_i and the variables Conservative_i and Liberal_i:

Sentence's Length_i =
$$\alpha + \gamma_{C,1}$$
 Conservative_i * Bill $41_i + \gamma_{C,2}$ [Conservative_i * Bill 41_i]²
+ $\gamma_{L,1}$ Liberal_i * Bill $41_i + \gamma_{L,2}$ [Liberal_i * Bill 41_i]²
+ δ Bill $41_i + \lambda_{\text{judge}_i} + \beta X_i + \epsilon_i$. (3)

The main parameters of interest in specification 3 are $\gamma_{C,1}$, $\gamma_{C,2}$, $\gamma_{L,1}$, and $\gamma_{L,2}$. The specification is flexible enough to allow judges from moderate and extreme districts to react differently to the passage of Bill 41.

Estimating Bill 41's effect on sentencing

In Table 3, we present results from ordinary least squares specifications 2 and 3, as defined above. Results from Specification 2 above—allows for a

¹⁵While it would be preferable to have a more direct measure of judges' preferences, we believe incorporating judge fixed effects sufficiently controls for judge-level phenomena, including ideological pressures in sentencing. While some authors e.g., Brace, Langer, and Hall 2000 have developed judicial ideology scores for state high court judges, similar estimates are not available for trial court judges, especially dating back to the early 1990s. In defending our choice to rely on judge fixed effects, we look to Canes-Wrone et al. (2014), who conduct analyses using both judge fixed effects and a direct measure of judge partisanship. The empirical results stemming from these different approaches are statistically and substantively similar.

¹⁶Section A.2 of the Online Appendix presents details on the distribution of offense severity across cases. ¹⁷We also investigated the relationship between the judges' electorate preferences and the decision of assigning any incarceration time, conditional on a conviction. We found no evidence of such effects.

¹⁸In all regressions in this section, the reported standard deviations are robust to clustering at the judge level. The estimates reported in Table 3 are based on our entire sample, which comprises the years 1995–2010. Restricting our sample to a period closer to the passage of Bill 41 (for example, the years 1995–2002) does not qualitatively change our findings.

Table 3. Reaction to Bill 41

	(1)	(2)	(3)	(4)	(5)
conservative * Bill 41	-0.418	2.225**	1.829**	3.682*	-
	(0.292)	(1.122)	(0.876)	(1.986)	
[conservative * Bill 41] ²		-19.699***	-17.442***	-25.886**	-
		(6.781)	(5.572)	(11.637)	
liberal * Bill 41	-0.406***	0.257	-0.274*	_	-0.263*
	(0.131)	(0.539)	(0.150)		(0.120)
[liberal * Bill 41] ²	_	-1.620	_	_	_
,		(1.391)			
Bill 41	0.071**	0.028	0.044	-0.072	0.079**
	(0.030)	(0.040)	(0.032)	(0.077)	(0.032)
settled	-0.519***	-0.518***	-0.518***	-0.514***	-0.522***
	(0.016)	(0.016)	(0.016)	(0.022)	(0.022)
age	0.013***	0.013***	0.013***	0.015***	0.011***
	(0.002)	(0.002)	(0.002)	(0.002)	(0.002)
age ²	-0.000***	-0.000***	-0.000***	-0.000***	-0.000***
	(0.000)	(0.000)	(0.000)	(0.000)	(0.000)
female	-0.172***	-0.172***	-0.172***	-0.160***	-0.184***
	(0.010)	(0.010)	(0.010)	(0.014)	(0.015)
black	0.008	0.008	0.008	0.020**	-0.006
	(0.007)	(0.007)	(0.007)	(0.010)	(0.009)
hispanic	-0.112***	-0.113***	-0.113***	-0.106***	-0.118***
·	(0.016)	(0.016)	(0.016)	(0.025)	(0.020)
attorney: private	-0.047***	-0.047***	-0.047***	-0.054***	-0.041***
• •	(800.0)	(800.0)	(800.0)	(0.011)	(0.013)
attorney : public defender	-0.076***	-0.076***	-0.076***	-0.073***	-0.079***
• •	(0.008)	(800.0)	(800.0)	(0.013)	(0.009)
convict history 2	0.024**	0.024**	0.024**	0.034**	0.017
•	(0.010)	(0.010)	(0.010)	(0.014)	(0.014)
convict history 3	0.339***	0.339***	0.339***	0.339***	0.341***
•	(0.012)	(0.012)	(0.012)	(0.017)	(0.016)
convict history 4	0.594***	0.594***	0.594***	0.585***	0.607***
•	(0.015)	(0.015)	(0.015)	(0.021)	(0.020)
convict history 5	0.809***	0.808***	0.808***	0.826***	0.794***
-	(0.017)	(0.017)	(0.017)	(0.022)	(0.024)
convict history 6	1.017***	1.017***	1.017***	1.017***	1.021***
•	(0.019)	(0.019)	(0.019)	(0.026)	(0.027)
Observations	135,481	135,481	135,481	65,920	69,561
R^2	0.658	0.658	0.658	0.654	0.663

Note: OLS estimates. The unit of observation is a case. Standard errors, provided in parentheses, are adjusted for two-way clustering at the judge-period levels, where period refers to pre- and post-Bill 41; "p < 0.10, "*p < 0.05, "**p < 0.01. In columns (1)–(3), we include all nonhomicide criminal cases prosecuted from January 1995–October 2010, except for those cases in which critical information was missing, as explained in Table 1. Columns (4) and (5) include only cases decided by judges from conservative and liberal districts, respectively. The variables $convict\ history\ 2-6$ indicate the defendant's previous number of criminal record points, as employed by the N.C. structured sentencing rules (2 = 1–4 points; 3 = 5–8 points; 4 = 8–14 points; 5 = 14–18 points; and 6 = 19 or more points). Further controls: judge dummies, county dummies, prosecution year, and offense severity.

straightforward linear relationship between our interaction terms (i.e., county-level ideology \times Bill 41) and criminal sentencing. Column (2) includes linear and quadratic terms for both of our interactions, which allows for a curvilinear relationship across the polynomial in specification 3 above. Column (3)—similar to column (2)—includes only one squared term for *conservative* * *Bill 41*. Finally, columns (4) and (5) use subsetted versions of our data by district ideology; they provide

straightforward—if incomplete—tests regarding whether conservative or liberal districts, respectively, lead to more lenient or punitive sentencing.

First, we examine the results as they pertain to liberal districts, where we expect the judges assigned after Bill 41 will render increasingly lenient sentences as the district constituents become more liberal. The linear terms in column (1) provide a straightforward test; given the concomitant effects of: (i) the interaction variable *liberal* * *Bill* 41 paired with (ii) the term *Bill* 41, we observe a negative effect on sentence length. Therefore, as a North Carolina county is increasingly liberal (i.e., then-Governor Bush's county-level vote-share is < 0.5647 and decreasing), judges are decreasingly punitive in their criminal sentencing following Bill 41's passage. These results for judges in liberal counties hold across Table 3's columns (1), (3), and (5) (subsetted data). Column (4) does not include data for liberal counties. Column (2) includes a quadratic term *liberal* * *Bill* 41², which does not suggest that judicial responsiveness operates differently in districts that are more or less liberal.

Second, we examine whether judges assigned to more conservative districts sentence more punitively following Bill 41. Column (1)'s linear term, *conservative* * *Bill 41*, is not statistically significant. ¹⁹ Columns (2), (3), and (4), which include a quadratic term, reveal the nonlinear nature of judicial responsiveness in conservative districts; our results are consistent across those columns, the last of which uses subsetted data.

First, column (2)'s linear term conservative * Bill 41 is significant; when combined with the constitutive term Bill 41, it reveals that small increases in district-level conservativeness (i.e., counties that are above but still reasonably proximate to then-Governor Bush's statewide, county-level mean vote-share, 0.5647) correspond to more punitive sentences. Of the 50 North Carolina counties above Bush's statewide mean vote-share, 12 of those counties were within four percentage points. Therefore, about 25 percent of conservative districts are reasonably proximate to the statewide mean. Second, column (2)'s squared term-conservative * Bill 412-reveals that judges in increasingly conservative counties begin to sentence less punitively than their conservative colleagues in more moderate districts. Across our model specifications, we find mixed evidence regarding our responsiveness expectations. While judges in moderately conservative districts sentence more punitively, we observe the opposite relationship among judges in increasingly conservative districts. The existing judicial politics literature suggests that judge ideology would play a role in sentencing tendencies e.g., Brace, Hall, and Langer 1998. Acquiescence to public preferences could be particularly challenging when a judicial actor is mismatched with a given district. We examine further below whether these judges end up: (1) retiring from the bench early or (2) being punished at the ballot box due to their lack of responsiveness to district voters.

Regarding our other coefficient estimates, we note that they appear to support the reasonableness of our findings. Settled or bargained cases tend to result in shorter sentences across all columns, as do cases resolved by both public defenders or private attorneys. The coefficients for the defendant's age and age squared are positive and negative, respectively. Both are significant, suggesting that shorter sentences are

¹⁹It is possible, given the findings with regard to judges assigned to more liberal districts, that, by maintaining prior sentencing practices, judges in conservative districts were nonetheless satisfying their respondents. Further below, we examine this possibility as it pertains to retention of judges in downstream elections.

assigned to very young and very old defendants. The results also indicate that female defendants tend to receive shorter sentences than males. Moreover, Hispanics tend to be assigned shorter sentences than nonHispanic Whites, whereas the coefficients associated with African American defendants are not significant in most specifications. Finally, criminal defendants with longer criminal histories are assigned more punitive sentences. Overall, we regard these findings as comporting with our overall understandings of the justice system. Additionally, we note that all of our specifications include judge, county, and year fixed effects. This allows for us to make claims regarding our explanatory variables of theoretical importance while controlling for any judge-level, county-level, or temporal idiosyncrasies.²⁰

Punishments for nonresponsiveness

The results above suggest judges reacted differently to the passage of Bill 41. Judges assigned to more liberal districts exhibit responsiveness in our expect direction—assigning more lenient sentences. In districts that are marginally more conservative than the statewide mean, we observe judges assigning more punitive sentences. The sentencing behavior of judges whose districts are extremely conservative, however, do not fall in line with our expectation of responsiveness. While it is possible that these judges are simply more motivated by their individual preferences than by constituency pressures, it would seem odd that only judges assigned to more conservative districts exhibited sincere behavior.

Nevertheless, we expect that less responsive judges will be more likely to not seek reelection or to lose their reelection. We present evidence supporting this hypothesis in Table 4 below. Specifically, we examine the performance of the 93 judges in office during the passage of Bill 41 in subsequent elections between 1996 and 2002. As we discussed above, Superior Court judges serve 8-year terms; therefore, every judge serving during the passage of Bill 41 in August 1996 would be up for reelection at some point between the 1996 and the 2002 judicial elections. If it is the case that judges from very conservative districts decided not to pander to voters, then the turnover for these judicial seats should be higher than that of their peers from moderate and more liberal districts.

In our analysis below, we set the unit of analysis to be a judge. Let the dummy *early exit*_j indicate whether judge j served until before 2002.²¹ The dummy indicates the success of judge j in the first election to take place after the passage of the bill. To

²⁰The analysis in this section abstracts away from two sources of endogeneity problems. First, it only considers cases that resulted in an incarceration conviction. Second, it only addresses the difference between cases that were settled and those that were resolved at trial by incorporating a plea bargain indicator as a control variable in the regression specifications. However, most models of pretrial negotiations suggest that both the likelihood of a successful plea bargain and that of an incarceration conviction depend on the severity of the trial sentence expected to be assigned by the judge in the event of a conviction at trial. For a detailed review of pretrial negotiation models, see Daughety and Reinganum (2012). These problems could, in principle, be solved by resorting to instruments for an incarceration conviction and the plea bargain indicator. In practice, however, it is very challenging to obtain these instruments. In Section A.1 of the Online Appendix, we propose a structural approach for dealing with the selection problems, based on the techniques developed by Silveira (2017). The findings from the structural analysis fully corroborate those from the present section.

²¹We obtained this information in the annual editions of the North Carolina Manual, which contain judicial directories listing every judge in activity for every year between 1996 and 2009.

Table 4. Electoral Performance After Bill 41

	Probit
liberal _j	0.46
	(1.45) 7.08**
conservative _j	
	(3.33) -0.40*
constant	
	(0.23)
Observations	93

Note: This table reports OLS estimates. The unit of observation is a judge. Standard errors are provided in parentheses; $^*p < 0.10$, $^{**}p < 0.05$, $^{***}p < 0.01$. The sample includes all judges active at the moment of the passage of Bill 41. The dependent variable, $early\ exit_i$, indicates whether a judge stopped serving before 2002.

identify whether judges from the more extreme districts performed worse than their counterparts from moderate districts in the wake of Bill 41, we consider the following specification:

Early
$$\operatorname{Exit}_{j} = \alpha + \theta_{l} \operatorname{Liberal}_{j} + \theta_{c} \operatorname{Conservative}_{j} + \epsilon_{j}$$
, (4)

where Liberal_j and Conservative_j are defined as in (1). The parameters of interest are θ_l and θ_c . A positive θ_l indicates that, among judges from liberal districts, the turnover following the approval of Bill 41 is higher for judges whose districts are more extreme. Similarly, a positive θ_c indicates that, among judges from conservative districts, judges from extreme districts have higher turnover than those from relatively moderate districts.

Table 4 presents the results of probit estimation of specification 4 above. The estimated coefficient for judges in liberal districts is not statistically significant. In contrast, the estimate for judges in conservative districts is 7.08 and significant at 5%. This suggests that judges assigned to conservative districts after Bill 41 were more likely to leave office or lose their reelection. These results are consistent with the evidence that judges from very conservative districts were the ones to react the least to the passage of Bill 41. Taken together, the results from this section and the previous ones suggest that judges from the most conservative districts did not pander to voters and, as a consequence, were subsequently punished at the ballot box. Above, we suggested several possible reasons why a judge might not exhibit responsiveness. First, some judges may be attentive to different audiences for career advancement. Second, judges may prioritize their sincere policy preferences over satisfying voters. Third, a judge assigned to a particular district may realize that reelection is unlikely. Fourth, and finally, judges operate in concert with prosecutors—a constraint that may be more severe on some judges in some locations. While we do not have sufficient data to adjudicate among these possibilities, we believe the empirical evidence paired with several plausible explanations provides a compelling story and one that is likely worth further investigation.

Conclusion

This paper examines how the sentencing behavior of elected trial judges is affected by changes in electoral incentives. With this intent, we explore a unique change in the

electoral rules for North Carolina's main trial court. Bill 41, passed in 1996, changed the selection method of Superior Court judges from statewide to district-level elections. We argue that the change in size and scope of the judges' constituencies pressure judges to change their sentencing behaviors. Judges assigned to more liberal districts would sentence more leniently, while those assigned to more conservative districts would sentence more punitively. For judges who do not tailor their criminal sentencing to local preferences, they risk losing their office.

We provide evidence that some judges adapted their sentencing decisions to suit their constituents' preferences. Specifically, judges from liberal districts became relatively more lenient, while those from moderately conservative districts started assigning harsher sentences. However, judges from the most conservative districts did not respond as we had expected to their new local constituents.

Our findings comport—in part—with a theory of responsive judicial behavior. But importantly, we note that further research must be done to examine why certain judges do not alter their official behavior in response to institutional changes. First, future work might examine whether judges' preferences are symmetric around their ideal points. Our results suggest that some judges did not assign sentences that were much more punitive, in line with the conservativeness of their districts. Second, a possible line of inquiry includes whether some judges are ambitious office seekers, who are less responsive to local preferences and instead cater to a broader audience or constituency—whether it be the statewide electorate, the governor, or certain federal officials. Additionally, while our models include judge-level fixed effects, we importantly note the astute reviewer comments—that it would be interesting to have a direct measure of judicial preferences.

We then explore one possible implication of these main results—namely, whether some judges' lack of responsiveness impacts their chances of reelection. We provide support for this hypothesis by comparing the electoral performance of judges from moderate and extreme districts in the wake of Bill 41. We show that judges from the most conservative districts, which are precisely the ones whose sentencing patterns were not affected by the bill, face lower chances of reelection than their counterparts from liberal and moderately conservative districts.

In this research, we strive to contribute to the literature on electoral connections between judges and voters. While it is well established that variations in electoral institutions lead to disparate policy outcomes, it is not altogether clear that this fits with the expectations we have for objective or impartial courts. At the very least, this research presents a step forward in understanding the fine-grained nature of how judges exhibit responsiveness to voters. Furthermore, the enduring judicial reform movement results in regular changes in judicial selection and retention. As such, we expect to observe many more systematic variations in how judges resolve disputes in court.

Acknowledgements. The authors sincerely thank J.B. Duck-Mayr, Dino Hadzic, James L. Gibson, Sanford C. Gordon, Alessandro Lizzeri, Michael J. Nelson, Miguel M. Pereira, Andrew R. Stone, Nicholas W. Waterbury, and conference participants at the 2019 American Law & Economics Association Annual Meeting for their thoughtful comments that have significantly improved this manuscript. Replication materials are available at the Dataverse archive for the *Journal of Law and Courts*: https://dataverse.harvard.edu/dataverse/jlc.

Supplementary materials. To view supplementary material for this article, please visit http://doi.org/10.1017/jlc.2022.19.

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Cite this article: Boston, Joshua, and Bernardo S. Silveira. 2024. "The Electoral Connection in Court: How Sentencing Responds to Voter Preferences." *Journal of Law and Courts* 12, 23–44, doi:10.1017/jlc.2022.19