

**TABLE 4**  
**Revenue Trends, 1990–96**

	1990–91	1991–92	1992–93*	1993–94	1994–95	1995–96
Individual Membership	\$ 650,434	\$ 667,320	\$ 679,663	\$ 744,160	\$ 805,786	\$ 732,439
Institutional Membership	380,996	395,972	399,081	410,566	434,649	448,803
Administrative	61,281	73,772	73,421	59,143	58,095	61,263
Annual Meeting Registration	143,585	201,720	182,715	224,330	266,370	266,990
Advertising	280,197	296,648	307,626	285,843	340,821	338,244
Dividends/Interest	101,185	103,709	151,848	211,895	97,024	199,514
Sales/Publications	138,208	130,697	166,064	231,889	212,042	227,129
Department Services	190,146	153,405	179,648	223,219	184,918	183,239
Other	212,076	231,601	264,957	313,110	334,670	364,533
Total	\$2,158,118	\$2,254,844	\$2,405,023	\$2,704,155	\$2,734,375	\$2,822,154

\*Because of APSA's new budgeting procedures begun in FY 1992–93, these figures are not directly comparable to previous years.

**TABLE 5**  
**Expenditure Trends, 1990–96**

	1990–91	1991–92	1992–93*	1993–94	1994–95	1995–96
Publications	\$ 401,033	\$ 438,286	\$ 487,799	\$ 541,746	\$ 532,219	\$ 561,584
Annual Meeting	204,639	189,970	238,478	226,188	272,622	286,651
Special Programs	320,639	319,993	665,640	688,587	725,885	738,856
Governing the Association	60,930	68,443	123,132	130,992	127,964	138,768
Membership, Business Office and Sales	292,561	294,566	334,748	348,293	379,345	363,398
General Operating	853,722	869,286	472,032	488,041	486,629	500,970
Total	\$2,133,524	\$2,180,544	\$2,321,830	\$2,423,847	\$2,524,664	\$2,590,227

\*Because of APSA's new budgeting procedures begun in FY 1992–93, these figures are not directly comparable to previous years.

of \$2,974,793, anticipating a slight surplus (\$857). The major expense increases are in the areas of committee programs (primarily for the Second Century campaign and one additional staff person), the annual meeting, education and professional development (grants that have covered some staff costs may not be renewed), and publications. The proposed budget balances only because of the recent dues increase. Memberships, both individual and institutional, provide 50% of projected revenue, with the Annual Meeting providing another 17%. Table 7 shows the APSA's salary scale in comparison with the federal government's salary scale equivalents.

APSA's sound financial condition is the result of careful management by Cathy Rudder, Laura Tyson, the rest of APSA's dedicated staff, and of the work of the *Trust and Development Board*, whose members this year included Barbara Bardes, John Bibby, William Daniels, Larry Dodd, Anne Hopkins, and James Stimson. All of them deserve our gratitude for their service.

### New APSA Officers Elected

At the 92nd Annual Meeting, the slate of officers put forward by the APSA Nominating Committee was unanimously accepted. The 1996–97 officers are:

**President:**

Elinor Ostrom, Indiana University

**President-Elect:**

M. Kent Jennings, University of California–Santa Barbara

**Vice Presidents:**

Suzanne Berger, Massachusetts Institute of Technology

William E. Nelson, Jr., The Ohio State University

G. Bingham Powell, University of Rochester

**Secretary:**

Virginia Sapiro, University of Wisconsin–Madison

### Ralph Bunche Summer Institute Celebrates 10th Anniversary

Ten 1996 Ralph Bunche Summer Institute participants were honored at the closing ceremony of the Institute in July. The occasion also marked the 10-year anniversary of the Institute.

APSA President Arend Lijphart addressed students on the topic of "Ralph Bunche, Arthur Lewis, and the Quest for Peace and Democracy." Students also heard comments from Paula McClain, chair of the Department of Government and Foreign Affairs at the University of Virginia, and Steve Finkel, who served as director of the Institute and teacher of the Institute's quantitative course. Also in attendance were Avon Drake of Virginia Commonwealth University, who taught the Institute's course on "Race and American Politics," and Frank Scioli of the National Science Foundation.

The five-week, for-credit Institute is designed to introduce African-

**TABLE 6**  
**Program Budget**  
**Summary of Actual Revenue Line Items for Fiscal Year 1995–96 and**  
**Projected Revenues for Fiscal Year 1996–97**

Category	1995–96 Actual Revenue	1996–97 Projected Revenue	Percentage of Projected Revenue
Membership			
Individual	\$ 732,439	\$ 842,900	28%
Other Memberships	581,275	643,000	22%
Annual Meeting	519,377	518,000	17%
Sales & Advertising	314,042	296,500	10%
Departmental Programs	183,239	200,000	7%
Interest & Dividends	199,514	178,250	6%
Employment Services	126,168	128,000	4%
Rent	104,418	108,500	4%
Administrative	61,263	59,500	2%
Miscellaneous	418	1,000	0%
<b>TOTAL REVENUE</b>	<b>\$2,822,154</b>	<b>\$2,975,650</b>	<b>100%</b>

**Summary of Actual Expense Line Items for Fiscal Year 1995–96 and**  
**Proposed Expenses for Fiscal Year 1996–97**

Category	1995–96 Actual Expenses	1996–97 Projected Expenses	Percentage of Projected Expenses
Publications & Sales	\$ 645,632	\$ 721,453	24%
Annual Meeting	286,651	336,000	11%
Departmental Programs	168,701	180,000	6%
Committee Programs	229,520	297,500	10%
Employment Services	77,753	89,300	3%
Organized Sections	114,422	128,400	4%
Education & Prof. Development	57,596	96,000	3%
Endowed Awards	17,804	21,250	1%
Governance	138,768	155,000	5%
APSA Representation	73,059	87,090	3%
General Administration	249,422	273,500	9%
Building and Equipment	196,459	209,500	7%
Membership Office	156,716	175,000	6%
Business Office	122,634	134,300	5%
<b>TOTAL EXPENSES</b>			
BEFORE DEPRECIATION	<b>\$2,535,138</b>	<b>\$2,904,293</b>	<b>98%</b>
Depreciation (Building & Equipment)	53,791	60,000	2%
<b>TOTAL EXPENSES</b>			
BEFORE ADJUSTMENTS	<b>\$2,588,929</b>	<b>\$2,964,293</b>	<b>100%</b>
Adjustments for Pending Obligations:			
Annual Leave	-1,002	6,000	0%
Lifetime Memberships	2,300	4,500	0%
<b>TOTAL EXPENSES</b>	<b>\$2,590,227</b>	<b>\$2,974,793</b>	<b>100%</b>

American college seniors to the world of graduate study and encourage their application to Ph.D. programs in political science. A representative from the Educational Testing Service assists students preparing for the Graduate Record Examination, and recruiters from graduate departments of political science are present to invite applications from the Bunche students.

This year marked the first Institute held at the University of Virginia, thanks to contributions from the University of Virginia and the National Science Foundation, a gift from the William S. Paley Foundation, and support from APSA. The Institute has been hosted in two other locations since its inception in 1986—in Baton Rouge, Louisiana under the leadership of Jewell Pre-

stage and Peter Zwick, and in Atlanta, Georgia under Lois Moreland and Jeanne Meadows.

### Jun Yin Joins APSA Staff

Dr. Jun Yin has joined the APSA staff as a political staff associate as of August 19, 1996.

Dr. Yin grew up in Beijing, earned her BA and MA in international politics at Peking University in Beijing and then came to the United States for her doctoral work. She received her Ph.D. in 1995 from the University of New Orleans where she focused on comparative politics and environmental policy. Before coming to APSA, she worked at Xavier University of Louisiana's Center for Environmental Programs as a Program Manager of the Consortium for Environmental Risk Evaluation Project, funded by the U.S. Department of Energy. She has also taught at the University of New Orleans. She brings with her administrative experience, knowledge of grant administration, and considerable computer expertise. Among her duties at APSA will be to bring additional emphasis to international programs, a goal the Council endorsed at its April 20, 1996 meeting.

### APSA Archives Moved and Named for Walter E. Beach

This August, APSA's archives were moved to Mount Vernon College's Eckles Library in Washington, DC after being housed at Georgetown University for over 20 years. APSA's Council subsequently approved naming the archives "The Walter E. Beach Archives of the American Political Science Association at Mount Vernon College." Beach is currently Publications Director at the Helen Dwight Reid Educational Foundation, and serves as Chair of Mount Vernon's Board of Trustees. He worked at APSA's National Headquarters between 1965 and 1980 as a Staff Associate and as Assistant Director of the Association, serving as Editor of *PS* and Director of the Congressional Fellowship Program. Beach played a critical role in the Association's gov-