Abstracts S15

# Analysis of the influencing factors of increasing farmers' income, urban-rural income gap, and anxiety disorder

### **Huiping Huang**

Lanzhou University of Finance and Economics, Lanzhou 730101, China

Background. With the rapid changes in the urban and rural economic structure, the issue of increasing farmers' income and the income gap between urban and rural residents are continuously expanding. With the rapid changes in both, farmers' anxiety is becoming increasingly severe. With the advancement of rural land transfer and agricultural modernization, there have been fundamental changes in farmers' production patterns and lifestyles, which have had a profound impact on their mental health. Subjects and Methods. This article selects 156 farmers from a village and randomly divides them into an experimental group and a control group, each consisting of 78 farmers. The experimental group conducted psychological health recording tests under the exploration of innovative farmer income models; The control group was engaged in routine income activities without any changes. The experiment used Excel software and SPSS20.0 software to statistically analyze the results.

**Results.** The results showed that there was a significant difference in anxiety symptoms between the two groups of farmers after innovating their income (P<0.05). The anxiety symptoms of the experimental group of farmers have significantly improved, and the proportion of people with reduced anxiety symptoms is as high as 90%.

Conclusions. To sum up, the emergence of farmers' anxiety disorder is related to many factors, such as agricultural production, market contraction, and imperfect rural infrastructure. Innovating farmers' income models can effectively alleviate the anxiety symptoms of farmers.

## Improving competence in serving rural areas on college students' social phobia

### Qingsong Li

Chongqing University of Education, Chongqing 400065, China

**Background.** In recent years, the volunteer program of rural service for college students has been widely promoted and implemented, aiming to encourage the younger generation to give back to society and enhance understanding between urban and rural areas. However, in addition to traditional service goals, this study explores the impact of such projects on the social phobia of

participants-college students, and how to alleviate their psychological barriers by enhancing their competence.

**Subjects and Methods.** The study selected 120 students from a university as subjects and randomly divided them into an experimental group and a control group, each with 60 students. There was no difference between the two groups of subjects. The experimental group was provided with innovative service teaching and competency development. The control group did not take such training. Finally, the SCL-90 mental health test was used to evaluate the fear symptoms of college students before and after the intervention.

**Results.** According to statistical analysis, with the improvement of competence, most participants reported that their fear symptoms had been eased. There was a significant difference in the symptoms of phobia between the two groups of students (P<0.05). The phobia of the experimental group was significantly reduced.

**Conclusions.** This indicates that innovative service teaching and competency development for college students with phobia can effectively alleviate their negative emotions and provide references for the medical field.

Acknowledgement, 2022 Chongqing Social Science "Research on the Interpretation of the Spirit of the Sixth Plenary Session of the 19th CPC Central Committee" (2021YBCS12); 2022 Humanities and Social Science Research Project of Chongqing Education Commission (Ideological and Political Special Project) (22SKSZ080); 2022 Key Project of Higher Education Science Research of Chongqing Higher Education Association (CQGJ21A030).

### Identity marketing methods on consumer hypochondria

### Xing Yang

Sichuan Tianyi College, Deyang 618200, China

**Background.** Social marketing can enable enterprises to gain social recognition, and enhance customer trust and loyalty, while also improving financial performance and ultimately enhancing competitiveness. In recent years, concerns have become increasingly apparent that same-sex marketing strategies may lead to consumer hypochondria. In modern consumer culture, identity marketing strategies have become a common strategy. Given this, this study aims to identify the actual impact of same-sex marketing strategies on consumer hypochondria.

Subjects and Methods. This study observed and selected 200 consumers with hypochondria from a certain hospital, who were randomly divided into an experimental group of 100 and a control group of 100. There was no significant difference between the two groups of patients obtained. Track and observe the behavior and purchase intention of two groups of consumers during consumption. The patients in the experimental group were accompanied by sales representatives with knowledge of same-sex marketing strategies to explain the connotation of the products during consumption; the control group did not make any changes. The experiment used SPSS24.0 to analyze the data.

S16 Abstracts

**Results.** Statistical analysis shows that the hypochondriac symptoms of the experimental group patients have significantly reduced, and there is a significant difference in hypochondriac symptoms between the two groups of patients (*P*<0.05).

**Conclusions.** Overall, there is a certain correlation between identity marketing methods and consumer hypochondria. Enterprises and marketers should be more cautious in designing and implementing their identity marketing strategies to ensure that they do not cause excessive concern and anxiety among consumers.

## Integrated English and educational psychology teaching in universities on students' anxiety disorders

Qing Zang

Nanjing University of Posts and Telecommunications, Nanjing 210023, China

**Background.** Anxiety is a common phenomenon in English learning. In order to clearly demonstrate the impact of the integrated teaching of English education and educational psychology in universities on students' anxiety disorder, this study conducted a questionnaire survey and structured interviews to investigate English anxiety and compare significant differences.

Subjects and Methods. This study is based on the combination of English education and educational psychology. A question-naire survey and structured interviews were conducted on 630 students from three different types of universities. The results of the "Foreign Language Anxiety Scale" and the "Foreign Language Anxiety Influencing Factors Scale" were tested and analyzed, and SPSS 23.0 statistical software was used for statistical analysis to compare the significant differences in the results.

**Results.** The results show that the average anxiety level of English learning among college students is 3.00, which belongs to moderate anxiety. In terms of English anxiety level, there are significant differences in gender and professional factors (P<0.05), and there is no significant difference in language proficiency (P>0.05).

Conclusions. This study constructed a "Foreign Language Anxiety Scale" and a "Foreign Language Anxiety Influencing Factors Scale" with relatively ideal reliability and effectiveness. Combining the relevant theories of educational psychology and English learning, the data was analyzed using mathematical statistics, which is more in line with the English learning anxiety situation of Chinese students. Understanding students' learning anxiety in English learning and teaching has important and practical significance.

## Brand image design on consumer bipolar disorder based on cognitive psychology

Han Zhang, Yajuan Zhu and Qiongyu Zhu\*

Pass College of Chongqing Technology and Business University, Chongqing 401520, China

\*Corresponding author.

Background. Brand image design starts with sensory stimulation. Consumers experience the brand image, recognize the brand, and purchase goods through their senses, which is a comprehensive experience. Eliminating psychological barriers requires starting from an emotional perspective, as brand emotionalization often occurs from the beginning of user contact, and is conveyed through the senses to establish a "sensory" level emotional experience. This study utilizes cognitive psychology to analyze consumers' bidirectional emotional barriers and establish a positive and emotional brand image.

**Subjects and Methods.** This study uses SWOT analysis and semantic difference analysis methods. In terms of graphics, colors, and fonts proposed by a certain brand, eye tracking experiments will be conducted to collect images. 10 samples that meet the standards will be selected for redesign, and 4 of them will be evaluated through a questionnaire survey. SPSS23.0 statistical software will be used for statistical analysis to compare the significant differences in the results, and select the design scheme that best meets the emotional needs of consumers with bipolar disorder.

Results. This brand image design based on cognitive psychology has analyzed the emotional characteristics and aesthetic experience of depressed consumers, and the sensory needs of patients with bipolar disorder are more moderate and smooth sensory elements. Conclusions. This study utilizes a multi-sensory participation in brand image design and sensory interaction design mechanism, focusing on consumers themselves, allowing bipolar disorder groups to fully experience brand information and create a pleasant experience, and integrate into society.

**Acknowledgement.** General research projects of Pass College of Chongqing Technology and Business University in 2020 (No. KY202010).

# Improve and innovate community mechanisms combined with western medicine to treat bipolar depression

Weida Yin

Suqian University, Suqian 223800, China

**Background.** Bipolar depression is increasingly affecting people's quality of life. There are mainly medication and psychotherapy