

EXCLUSIVE DEALING AGREEMENTS IN THE EEC

Regulation 67/67 Replaced

by Valentine Korah

NEW
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The importance to lawyers of EEC Regulation 67/67 which exempted many exclusive dealing agreements from the competition rules hardly needs to be stressed. Most agreements for exclusive distribution in the Common Market have been adapted to come within its terms. Now it has been *revised and re-enacted as two new regulations* — one on exclusive distribution, the other on exclusive purchasing. Tied houses in the brewery business and solus agreements for petrol stations are given special, separate treatment. The new exemptions apply to contracts entered into after 1983 and are more narrowly drawn than before.

Valentine Korah has long been renowned for her writing and teaching on EEC competition law and U.K. restrictive practices law. Reader in law at University College London, she is author of two well-known books on the subject: COMPETITION LAW OF BRITAIN AND THE COMMON MARKET, and AN INTRODUCTORY GUIDE TO EEC COMPETITION LAW AND PRACTICE. Mrs. Korah has now written for European Law Centre a detailed commentary on the two new regulations, analysing the provisions, comparing them with the old rules, criticising them where necessary and giving useful practical advice and guidance for those preparing draft contracts. By analysing the economic effect of agreements on competition she also indicates how some agreements not covered by the regulations escape Article 85(1) altogether.

The book is completed by the inclusion of the corrected text of the regulations and of the special guidelines which were prepared by the E. C. Commission and give the Commission's own account of its intentions in promulgating these important legislative texts.

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