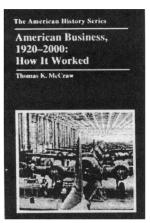
# Harlan Davidson

## AMERICAN BUSINESS, 1920–2000: How IT WORKED Thomas K. McCraw Harvard University, Graduate School of Business Administration



This uncommonly readable book is unique in the market for its breadth of coverage and depth of analysis. Five of its ten chapters provide deft examinations of representative companies and the remarkable people who led them. The firms considered include McDonald's, Procter & Gamble, Boeing, General Motors, and Ford—all of which began as entrepreneurial startups and grew to become big businesses—their success stories counterbalanced by a detailed dissection of the monumental failure of RCA, long the world leader in consumer electronics but now gone the way of the Dodo.

Unforgettable portraits of dazzling entre-

preneurs such as Henry Ford, Alfred Sloan of General Motors, David Sarnoff of RCA, and Ray Kroc of McDonald's are supplemented by lucid sketches of a cast of less famous but equally fascinating characters such as "Doc" Smelser, Mary Kay Ash, Ferdinand Eberstadt, and June Martino.

The book also features five brief "overview" chapters—one each on women and African Americans in business, and three on vital sectors of American business: finance; chemicals and pharmaceuticals; and computers, Silicon Valley, and the Internet—striking photographs, and a comprehensive bibliographic essay. This informative and enjoyable work is destined to become a classic, essential reading for anyone interested in how American business powered the twentieth century and for all students of U.S. business history and the art of administration. 260 pages. Includes Photographs, Bibliographical Essay, and Index. © 2000

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A striving to accomplish something quickly, but it was also sh ist what that something should be—all within the context of a co

### SEMATECH

Saving the U.S. Semiconductor Industry Larry D. Browning Judy C. Shetler

Although the microchip is an American invention, early, unbridled competition among U.S. companies allowed the Japanese to move in and eventually dominate the industry. By the 1980s, the U.S. semiconductor industry faced irrecoverable loss of production capability. In this work, Browning and Shetler trace the history of Sematech, a consortium formed by the U.S. government and American semiconductor manufacturers to enable the United States to lead the world in semiconductor manufacturing. \$44.95

## TRACKS TO THE SEA

Galveston and Western Railroad Development, 1866–1900 Earle B. Young

The Industrial Revolution chugged into Texas on the steam locomotive. Together, the railroads' corporate strategy and Galveston's desire to become the primary Western seaport transformed the island into a focal point of industrial ventures. Young looks at the efforts of "railroad generals" Jay Gould and Collis Huntington to control Texas' tracks and examines the goals and rivalries that shaped the routes and profits of the railroads of the Great West. \$29.95

### BUILDERS

Herman and George R. Brown Joseph A. Pratt Christopher J. Castaneda

Herman and George R. Brown combined their individual strengths to develop Brown & Root, one of America's preeminent construction companies. Here, Pratt and Castaneda examine the brothers' lives and the nature of business in midtwentieth-century America. The authors also address the brothers' relationship with Lyndon Johnson and labor issues, as well as the Browns' philanthropic activities. \$36.95

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Potential contributors should initially submit hard copy, not diskettes, but it will save considerable work for all parties in the event of acceptance if authors follow a few rules from the beginning:

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- · Each table and figure must be accompanied by a complete source.

Each article should be accompanied by an abstract of 75 to 100 words outlining the main point(s) of the paper and placing the article in context. Subheads should be used to divide the manuscript into three or four sections (or more, depending on length). We do not have an upper or lower page limit, but articles usually run between 25 and 50 typescript pages, including notes and other material.

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### SAMPLE CITATION FORMS

Book: Alfred D. Chandler, Jr., The Visible Hand: The Managerial Revolution in American Business (Cambridge, Mass., 1977), 321–22.

Journal: Charles Cheape, "Not Politicians but Sound Businessmen: Norton Company and the Third Reich." *Business History Review* 62 (Autumn 1988): 444–66.

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