lay ill. Despite the lack of scientific knowledge relative to the cause of this disease, experience had taught mariners the best method of combating it, and we find the captain writing, "We deny them all salt flesh and began to feed them on rice and molasses and gave them as much vinegar as they could possibly use, together with raw potato twice a day in vinegar." Seemingly this treatment was adequate to check the course of the disease, although on reaching port the ship stayed two weeks before proceeding farther, thus giving the men the benefits of a diet which contained a more nearly sufficient quantity of vitamins.

The long voyage past and a crew again renewed in strength, the vessel set forth on its mission. Journeying northward it stopped at many intervening points to trade beads and trinkets for the yams, cocoanuts, etc., of the natives. Ordinarily, the visit of the vessel seems to have met with a ready welcome, but the possibilities of trouble were apparently always present. Indeed the captain narrates a narrow escape as the vessel neared the "Fijis." For some reason that the captain could not fathom, he found the vessel suddenly surrounded by four double canoes, manned with something like one hundred savages, who brandished their spears and other weapons. In this "unpleasant situation" the captain displayed his resourcefulness by skilful manoeuvering of the vessel. The natives were prevented from boarding it, and yet no outwardly offensive action was taken. The solution of the "situation" proved as unexpected as its onset. After some time the canoes left for the island from which they had come with as little apparent reason — "So happily we got clear of our numerous visitors without adopting harsh measures to keep them out of the ship, which I feared to do being very near our port of destination."

Less fortunate was the contact of the vessel with a fast "Felucca" ship, when the *Hope* was four months out of Canton on its homeward journey.

In Memoriam

THE Business Historical Society regrets the death of William Henry Trotter, Philadelphia metal broker and noted ornithologist, who died on November 8. Although Mr. Trotter was not a member of the Society, he was a contributor of a great deal of historical material, and the loss of his personal co-operation will be deeply felt.

Among the many business manuscripts and records donated by Mr. Trotter are a group of papers and account books on the metal brokerage concern founded by his family, material on the wholesale dry goods business, and complete records of a Pennsylvania coal company.

Mr. Trotter was a graduate of the University of Pennsylvania, class of 1890. He was a member of the Audubon Society and of a number of social and sportsman clubs throughout the country.

Secretary's Column

ACQUISITIONS

Since the publication of the last Bulletin the Society has received and gratefully acknowledges the following acquisitions:

From American I. G. Chemical Corporation, New York City: I. G. Dyes, prepared by I. G. Farben-Industrie Aktiengesellschaft, 1933.

From an officer of the Society: Robert L. Smitley, Popular Financial De-

lusions, 1933.

From Lincoln Baylies, Treasurer, Boston Manufacturing Company, Boston: Two volumes of Directors' Records, covering the period 1901–May 29, 1933; balance sheets, letters, contracts, audit reports, folders containing "Closings" for semi-annual periods from December 31, 1920 to June 30, 1929.

From A. F. Whitney, President, Brotherhood of Railroad Trainmen, Cleveland, Ohio: The Railroad Trainman, Golden Anniversary Number,

September, 1933.

From Martin H. Ittner, Chief Chemist, Colgate-Palmolive-Peet Company, Jersey City, New Jersey: three ledgers of Colgate & Company, covering

the period 1807-1831.

From L. Y. Spear, Vice-President, Electric Boat Company, Groton, Connecticut: correspondence of the Electric Boat Company, Groton, Connecticut, and I. V. Gillis, Peiping, China, during the years 1915 to 1921.

From C. B. Galbreath, Secretary, The Ohio State Archaeological and Historical Society, Columbus, Ohio: Vernon D. Keeler, A.B., LL.B., An Economic History of the Jackson County Iron Industry, a thesis, 1933.

From Galion Iron Works & Manufacturing Company, Galion, Ohio: twenty action photograph and eight illustrated advertisements of road machinery manufactured by the Galion Works Iron Company.

From Willis L. King, Vice President, Jones & Laughlin Steel Corporation, Pittsburgh, Pennsylvania: Continental currency and bank notes of State Banks, including a \$3 note of the Railroad Bank of Washington, D. C., dated August 26, 1852; a photograph of Mr. Willis L. King.