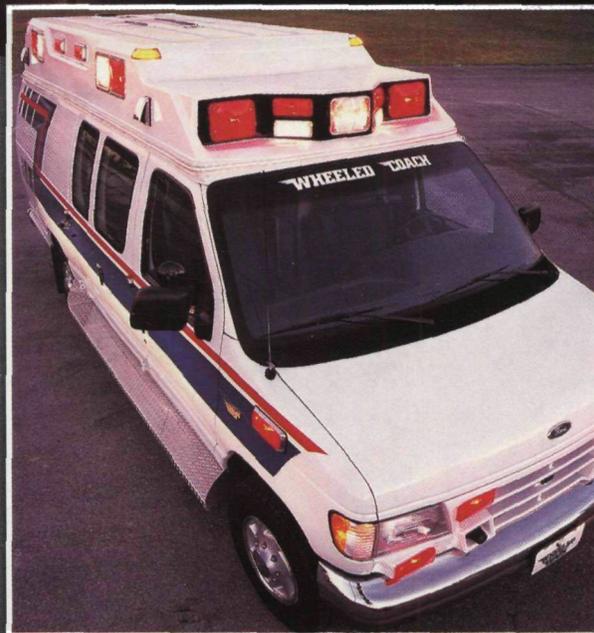


# ***Wheeled Coach Delivers New Angles on Warning Lights.***

## *EnterSafe*

**It's a fact!** Most accidents involving EMS vehicles happen at the intersection. This revolutionary new design option for Type II vehicles delivers the maximum warning light performance available anywhere.

With the only stationary 45° front warning light coverage in the industry, the *EnterSafe* system enables you to enter an intersection with much more visibility, by forcing more light out-in-front and to the sides of the vehicle. The new angled lights in the top of the vehicle allow light to travel farther and faster into the intersection at 45° angles where you need it most.



### *EnterSafe* Top Design Features:

- Only Stationary 45° Warning Lights in the Industry
- Fully Customized, Programmable Warning Light System
- Eliminates the Need for an External Load Management System
- Offers the Most Effective Flash Pattern Available

**"EnterSafe" is Wheeled Coach's  
Innovative Type II Top Design**

## *EnterSafe, Built-In Safety You Can See.*

  
**WHEELED  
COACH**<sup>®</sup>  
*Delivers...*

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# HP and Laerdal announce strategic alliance to strengthen the Chain Of Survival.

April 18, 1996 -- Hewlett-Packard Company and Laerdal Medical Corporation today announced they plan to develop a strategic alliance to strengthen the "Chain of Survival" for cardiac arrest patients. This includes joint initiatives on distribution, product development and training, designed to support the early response of caregivers both in and outside the hospital, and in particular, to expand public access to early defibrillation.

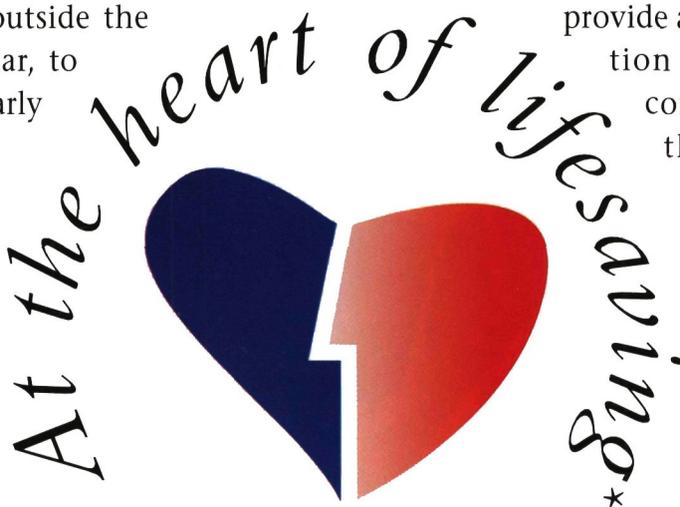
The alliance is expected to combine the best of HP's and Laerdal's clinical and technological strengths. HP is the leading provider of hospital-based cardiac diagnostic and resuscitation devices, such as the CodeMaster line of defibrillators. Laerdal is renowned in the prehospital market as a provider of innovative training products and resuscitation devices, including the Resusci Anne Family of CPR Training Manikins and the Heartstart line of Automated External Defibrillators (AEDs).

"The ultimate goal of this alliance is to save lives

by increasing the probability that cardiac arrest victims can be defibrillated within four minutes or less," said Jerry Shea, general manager of HP's Diagnostic Cardiology Division. "Numerous studies have shown that fast response to cardiac emergencies yields dramatic improvements in outcomes. Together, HP and Laerdal provide a complete set of resuscitation solutions across the continuum of care - from the qualified bystander performing CPR, to the first responding EMS vehicle, to crash carts in hospitals."

"The alliance we are announcing today with HP will go beyond a marketing agreement," said

Tore Laerdal, Chairman, Laerdal Medical Corp. "We are committed to working with caregivers to speed access to critical lifesaving therapies, both in the general public and within healthcare institutions. Our combined strengths in clinical measurements, product development, training and education will lead to more customer oriented lifesaving solutions to strengthen the entire Chain of Survival."



**Laerdal**  
helping save lives

\*This symbol represents the strategic alliance between Hewlett-Packard and Laerdal.