AGRICULTURAL AND RESOURCE ECONOMICS REVIEW

Innovations in Index Insurance for the Poor in Lower Income Countries / Jerry R. Skees

Environmental and Natural Resource Economists, Great Research, and the National Science Foundation / *Robert E. O'Connor*

Extension Programs in Crop Insurance: A Maryland Case Study / Wesley N. Musser

Identifying Risk Factors Affecting Weather- and Disease-Related Losses in the U.S. Farm-Raised Catfish Industry / *Terrill R. Hanson, Saleem Shaik, Keith H. Coble, Seanicaa Edwards, and J. Corey Miller*

Willingness to Pay for a Potential Insurance Policy: Case Study of Trout Aquaculture / Saleem Shaik, Keith H. Coble, Darren Hudson, James C. Miller, Terrill R. Hanson, and Stephen H. Sempier

An Insurance Approach to Risk Management in the Ethanol Industry / Nicholas D. Paulson, Bruce A. Babcock, Chad E. Hart, and Dermot J. Hayes

An Internet-Based Tool for Weather Risk Management / Calum G. Turvey and Michael Norton

Empirically Evaluating the Flexibility of the Johnson Family of Distributions: A Crop Insurance Application / Yue Lu, Octavio A. Ramirez, Roderick M. Rejesus, Thomas O. Knight, and Bruce J. Sherrick

Modeling Exit and Entry of Farmers in a Crop Insurance Program / Juan H. Cabas, Akssell J. Leiva, and Alfons Weersink

Preference for Risk Management Information Sources: Implications for Extension and Outreach Programming / Roderick M. Rejesus, Thomas O. Knight, Mauricio Jaramillo, Keith H. Coble, George F. Patrick, and Alan Baquet

Economic Analysis of Supplemental Deductible Coverage as Recommended in the USDA's 2007 Farm Bill Proposal / Paul D. Mitchell and Thomas O. Knight

Published by the Northeastern Agricultural and Resource Economics Association Volume Nun

37/1

April 2008

The Agricultural and Resource Economics Review (ISSN 1068-2805) (formerly the Northeastern Journal of Agricultural and Resource Economics, ISSN 0899-367X) is the official publication of the Northeastern Agricultural and Resource Economics Association (NAREA). The purpose of the Review is to foster and disseminate professional thought and literature relating to the economics of agriculture, natural resources, and community development. It is the editorial policy of the ARER to encourage manuscript submission without regard to author affiliation and/or location. The ARER is published in April and October. In addition to normal refereed articles, it also publishes invited papers presented at the annual meetings of the NAREA as well as abstracts of selected papers presented at those meetings. It periodically calls for articles written on a specific topic. Membership dues include a subscription to the Review and are \$25.00 per year for regular membership and \$5.00 per year for students. The single-copy price is \$15.00 per issue. The library (or institutional) subscription price is \$125 per year.

Address all manuscripts and editorial material to Dr. Titus O. Awokuse and Dr. Joshua M. Duke at the University of Delaware. Please see inside back cover for submission instructions.

Address requests for membership, subscriptions, and changes of address to:

Dr. Douglas E. Morris NAREA Secretary-Treasurer Department of Resource Economics and Development 316 James Hall 56 College Road University of New Hampshire Durham, NH 03824-3589 e-mail: dr.doug@unh.edu

Copyright © 2008 by the Northeastern Agricultural and Resource Economics Association. No article or other material appearing in the *Agricultural and Resource Economics Review* may be republished in full or in part without the written permission of the editor or the NAREA Secretary-Treasurer.

PUBLISHED BY THE NORTHEASTERN AGRICULTURAL AND RESOURCE ECONOMICS ASSOCIATION

PRINTED BY THE SHERIDAN PRESS, INC., HANOVER, PENNSYLVANIA

AGRICULTURAL AND RESOURCE ECONOMICS REVIEW

Volume 37 / Number 1 April 2008

Contents

Some papers in this volume were presented at the Crop Insurance and Risk Management Workshop
of the NAREA annual meetings, Rehoboth Beach, Delaware, June 12–13, 2007.

Foreword

Special Issue on Crop Insurance and Risk Management / Calum G. Turvey	iii
Invited Papers	
Innovations in Index Insurance for the Poor in Lower Income Countries / Jerry R. Skees	1
Environmental and Natural Resource Economists, Great Research, and the National Science Foundation / Robert E. O'Connor	16
Extension Programs in Crop Insurance: A Maryland Case Study / Wesley N. Musser	22
Contributed Papers	
Identifying Risk Factors Affecting Weather- and Disease-Related Losses in the U.S. Farm-Raised Catfish Industry / Terrill R. Hanson, Saleem Shaik,	
Keith H. Coble, Seanicaa Edwards, and J. Corey Miller	27
Willingness to Pay for a Potential Insurance Policy: Case Study of Trout Aquaculture / Saleem Shaik, Keith H. Coble, Darren Hudson, James C. Miller, Terrill R. Hanson,	
and Stephen H. Sempier	41
An Insurance Approach to Risk Management in the Ethanol Industry / Nicholas D. Paulson, Bruce A. Babcock, Chad E. Hart, and Dermot J. Hayes	51
An Internet-Based Tool for Weather Risk Management / Calum G. Turvey and Michael Norton	63
Empirically Evaluating the Flexibility of the Johnson Family of Distributions:	
A Crop Insurance Application / Yue Lu, Octavio A. Ramirez, Roderick M. Rejesus, Thomas O. Knight, and Bruce J. Sherrick	79
Modeling Exit and Entry of Farmers in a Crop Insurance Program / Juan H. Cabas, Akssell J. Leiva, and Alfons Weersink	97
Preference for Risk Management Information Sources: Implications for Extension and Outreach Programming / Roderick M. Rejesus, Thomas O. Knight,	
Mauricio Jaramillo, Keith H. Coble, George F. Patrick, and Alan Baquet	106
Economic Analysis of Supplemental Deductible Coverage as Recommended	
in the USDA's 2007 Farm Bill Proposal / Paul D. Mitchell and Thomas O. Knight	117

The NAREA Crop Insurance and Risk Management Workshop received funding from the Northeast Regional Center for Rural Development, the Risk Management Agency, the Farm Foundation, the Food Policy Institute at Rutgers University, and Cornell University.

AGRICULTURAL AND RESOURCE ECONOMICS REVIEW

Volume 37 / Number 1
April 2008

Titus O. Awokuse and Joshua M. Duke, Co-Editors University of Delaware

> Liesl Koch, Technical Editor College Park, Maryland

EDITORIAL BOARD

Kathleen P. Bell, University of Maine
Julie A. Caswell, University of Massachusetts
Nancy H. Chau, Cornell University
Joseph Cooper, Economic Research Service, USDA
Edward C. Jaenicke, Pennsylvania State University
Robert J. Johnston, University of Connecticut

David R. Just, Cornell University Brian W. Gould, University of Wisconsin Jayson L. Lusk, Oklahoma State University Michael R. Reed, University of Kentucky Timothy R. Wojan, Economic Research Service, USDA

ASSOCIATION OFFICERS

PRESIDENT	.Stephen Smith, Pennsylvania State University
PRESIDENT-ELECT	.Lori Lynch, University of Maryland
PAST PRESIDENT	.Harry Kaiser, Cornell University
SECRETARY-TREASURER	.Douglas E. Morris, University of New Hampshire

EXECUTIVE COMMITTEE

Kathleen Bell, University of Maine	Robert Johnston, University of Connecticut, Avery Point
Director, 2005–2008	Director, 2006–2009
Cheryl Brown, West Virginia University	David Just, Cornell University
Director, 2007–2010	Director, 2006–2009
Iill Caviglia-Harris, Salisbury University	Michael Roberts, USDA Economic Research Service
Director, 2007–2010	Government Representative (ex-officio)
Jacqueline Geoghegan, Clark University	Robert Yonkers, International Dairy Foods Association
Director, 2005–2008	Industry Representative (ex-officio)